



**POWER DOWN
AMERICA, LLC**

Saving energy, one home at a time



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ORIGINAL

To the chairman and commissioners: In regards to the proposal to remove the standards set for the utility companies' usage reduction by 2020.

My name is Pat Farrell. I am the owner & operator of Power Down America. I was a certified HERS rater and BPI Building Analyst before the Home Performance with Energy Star programs came about and I cannot begin to explain the impact they have had for the consumers, the industry and the economy.

Pre 2010, when your commission set the standards, it was difficult for home owners to pay \$300 - \$400 to have a comprehensive energy assessment done on their house. Offering the \$99 assessment and compensating the auditing company has solved that problem. I can tell you between training, diagnostic equipment, continuing education, insurance, fuel, etc., the compensation is greatly appreciated!

The rebate incentives available to the homeowners carry a tremendous amount of weight into the decision to proceed with the energy improvements or not. Many customers cannot afford to pay for all of the updates but cannot afford paying their high electric bills either. Savings will not be realized if the proper work is not completed. Your standards have solved that as well and are getting closer to the 22% usage reduction goal.

I understand that cost/savings is important to the program's success. There are many things being done in homes, to improve efficiency, that are not incentivized or documented that would not be getting done if it wasn't for a thorough inspection.

This past weekend I was approved for my contractor's license with the hope of expanding! I will be hiring office personnel, auditors and a crew to perform the improvements. These programs are vital for businesses like mine and many other small & large companies alike. **I ask that you will refuse the proposal in front of you and keep the current standards. Keep supporting thousands of workers and millions of home owners in Arizona!** Thank you for your time.

Pat Farrell

Owner/Operator

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Arizona Corporation Commission

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